# KARINE JONCAS

## Preferred Client Program

SAVE 10% + CASH BACK + FREE SHIPPING\*



### The Preferred Client Advantage

Becoming a part of our **Preferred Client Program** is the best decision you could make! Not only do you get a **discount on all your purchases**, but you also become a part of the **KARINE JONCAS Loyalty Program**.

Receive Cash Back Rewards on your purchases which you can redeem online on the KARINE JONCAS website for **free products**. Being enrolled in our **Preferred Client Program** means you have signed up for **Autoship** deliveries of your favorite skincare products, that will be delivered to your home, hassle-free, at your convenience.

# Receive free shipping\* on orders of \$100 or more

Our Preferred Clients will also receive exclusive offers and gifts and get early access to our newest product launches. Preferred Clients not only get convenient Autoship deliveries to their home, but also qualify for free shipping on orders of \$100 or more\*.

### Save 10% + 10% Cash Back Rewards

As a Preferred Client, you will receive a 10% discount on all orders\*\*. In addition, receive 10% of your total order back in Cash Back Rewards to redeem at any time for **free products** when you make an order.

### Preferred Client Program Explained

### How does the PC Program work?

- Preferred Clients must purchase one of our Essential Bundles at their 10% PC discount to enroll
- PCs receive FREE Ground Shipping on their enrollment order
- PCs earn 10% Cash Back Rewards on all orders (including enrollment order) that can be redeemed at anytime for KJ Products
- PCs receive a 10% discount on all KARINE JONCAS products
- PCs receive FREE Ground Shipping on all orders of \$100 or more

#### **Preferred Client Maintenance**

- In order for a Preferred Client to be eligible for PC Benefits, they must have a Recurring Autoship Order of \$50 or more (before taxes) that runs once every 30, 60, or 90 days.
- If the PC removes their Recurring Order, their PC profile will be switched back to a Retail Customer profile and they will no longer be eligible for PC Benefits.
- The PC may edit their Recurring Order anytime up until one day prior to their next Autoship processing date.

### PC Builder Bonus Pool Explained

Every month, KARINE JONCAS will place at least 1% of its entire National Bonus Value into a special PC Builder Bonus Pool. As you grow your base of Preferred clients, you can earn shares of this pool.

#### How are PC Shares awarded?

- For every PC enrollment the Independent Consultant (IC), will receive 2 Shares
- For every Autoship Order processed, the IC will receive 1 Share
- The number of Shares accumulated as well as the value of a Share, will be displayed on your Backoffice Home Page. These Share values will be updated at the end of each month.
- The PC Business Builder Pool is run on a year to year basis (July 1<sup>st</sup> to June 30<sup>th</sup>). On June 30<sup>th</sup>, the value of a share is calculated by the company total BV vs the shares accumulated in that year.
- On July 1st, share accumulation will reset to zero and begin its new year
- Shares will be formally announced, recognized and paid out after calculations have been made by the company
- To redeem shares in this pool, you must have been Active\*\*\* as a Consultant or higher rank for three (3) consecutive months prior to distribution of the shares (i.e. April, May June). If he/she is not an Active Consultant during those three (3) consecutive months, the consultant will lose their accumulated shares and will not qualify to receive any distributions from the PC Builder Bonus Pool.

\*Qualify for Free Ground Shipping with orders of \$100 or more.

\*\*To qualify and remain a Preferred Client and keep the Preferred Client Privileges, a KJ Essential Bundle must be purchased at the time of enrollment and you must maintain a minimum of one recurring order. All recurring orders must be a minimum of \$50 or more that runs every 30, 60 or 90 days. Otherwise, the Preferred Client account will revert back to a Regular Retail Customer without the 10% product discount and the Preferred Client will lose their KJ Cash Back Rewards.

\*\*\*An Active Consultant is one with minimum of \$300 PRS in a single qualifying month.

For further assistance, please contact Support at 1-833 KJ BEAUTY (1-833-552-3288) / support@karinejoncas.com karinejoncas.com